



HOBY Alumni International Tour Program

2012 Alumni Trip for High School Students

Austria, Germany and Switzerland

June 25 - July 5, 2012



HOBY Alumni Head to Central Europe

HOBY has partnered with EF Tours, one of the largest educational tour companies in the world to offer international travel opportunities to HOBY Alumni.

Spend 11 days with HOBY Alumni from across the country on this European adventure through Austria, Germany and Switzerland.

We'll gather together in Boston for pre-departure orientation and HOBY leadership activities before we head off to Vienna. This trip is open to all high school age HOBY alumni.

What's included in the Tour Package?

Included in the package price is:

- Airfare from Boston to Vienna
- Return Airfare from Frankfurt to Boston
- Overnight accommodations in Boston (pre-departure), Vienna, Munich, Tyrol, Lucerne, and Heidelberg
- Breakfast and Dinner each day
- ALL entrance fees and tours outlined in the itinerary
- ALL airport transfers and ground transportation
- Travel Insurance
- ALL tour gratuities
- HOBY Staff and HOBY trained chaperones
- EF Tours backpack & luggage tags
- EF Tours Professional Tour Director and licensed tour guides

For More Information Contact:
Cheryl Brenn
Director of International Programs
brennc@hoby.org

Austria, Germany & Switzerland Trip Itinerary:

- Day 1** – arrive in Boston, stay overnight at airport hotel
Day 2 - Fly overnight to Austria
Day 3 - Arrive in Vienna - Take a walking tour of Vienna:
 - Opera House
 - Kärntnerstrasse**Day 4** - Vienna - Take a guided tour of Vienna:
 - Ringstrasse
 - Parliament
 - RathausVisit Schönbrunn Palace
Day 5 - Salzburg • Munich - Travel to Salzburg
Take a walking tour of Salzburg:
 - Old Town
 - Mozart's birthplaceContinue on to Munich
Day 6 - Munich - Take a guided tour of Munich:
 - Olympic Stadium
 - Marienplatz
 - ResidenzVisit Dachau
Take a walking tour of Munich
Day 7 - Neuschwanstein • Tyrol
Visit Neuschwanstein Castle
Travel to Tyrol
Day 8 - Liechtenstein • Lucerne
Make a stop in Liechtenstein
Continue on to the Lucerne region
Day 9 - Lucerne
Take a tour of Lucerne
Mount Pilatus
Swiss Folklore Event
Day 10 - Heidelberg
Travel via the Rhine Falls and the Black Forest to Heidelberg
Take a tour of Heidelberg
Visit Heidelberg Castle wine barrel
Day 11 - Depart for Boston

What's NOT included in the Tour Package?

- Domestic travel to Boston
- Spending money (Recommend \$40 per day, each student will be responsible for their own lunch each day)

The cost of this tour is \$3,895*

The initial enrollment fee of \$95 is required to hold your place on the tour, monthly payment plans are available!

**Tour package prices are adjusted quarterly; this price is valid through June 30, 2011.*

To find out more about this trip or to ENROLL go to the EF Tours Website: www.eftours.com

Tour # 1026988

Deadline to Enroll: March 7, 2012

Space is limited, so enroll early to ensure your space!

Frequently Asked Questions:

1. Is this trip supervised?

YES. HOBY staff and volunteers will be meeting students upon their arrival in Boston. The student to chaperone ratio is 6:1. HOBY staff and chaperones will be with the students for the entire trip.

2. Is there a payment plan for the tour?

YES! \$95 Enrollment fee is due upon enrollment to secure your spot
EF Tours offers a monthly payment plan. The earlier you enroll, the lower the monthly payment will be. **You can save \$100 by enrolling by March 31, 2011!**

3. What is the cancellation policy for this trip?

- 150 days or more before departure (January 27 or before), you'll receive a full refund minus the \$95 enrollment fee and a \$250 cancellation fee
- 149 days – 110 days prior to departure (January 28 – March 7), you'll receive a full refund minus the \$95 enrollment fee and a \$450 cancellation fee.
- 109 days – 30 days prior to departure (March 8 – May 26), you'll receive a refund minus the \$95 enrollment fee and 50% of the program fee.
- Within 29 days of departure: no refund will be available.

4. Is there any financial aid or scholarships available for this program?

No. HOBY cannot provide any scholarships or financial aid for this trip.

5. Can we fundraise to offset the cost of the trip?

Absolutely!! We always encourage students to fundraise for programs. You can reach out to community organizations and local businesses for sponsorships. Make sure whoever sponsors you gets a thank you after the trip – or even better, go and talk to the group(s) about what you learned. We've included some fundraising ideas at the end of this information!

6. What type of accommodations will the group be staying in?

We will be staying in hotels (not hostels) in each city. These are “student standard” hotels, with private baths in each room and all meet the criteria of safe, clean and comfortable. Students will be staying 3-4 to a room depending on the room configuration. As European hotels are a bit different than traditional American hotels, they typically have single beds, and may or may not have a television or phone in the room.

7. Is there a limit to the amount of luggage that can be taken?

It’s highly recommended that all tour participants pack light! International air carriers typically allow for a single checked bag, and carry-on. ANY additional luggage fees (extra pieces or overweight bags) will be the responsibility of the student. Students will be responsible for their own luggage and that includes carrying it through the airport, to and from the ground transportation and in the hotel (keep in mind many European hotels do not have elevators).

8. What sets the HOBY tours apart from other school tours?

With HOBY’s emphasis on leadership, you can plan on having elements woven into the tour as time allows. Students should plan on daily reflection time as well as a variety of leadership activities throughout the trip.

9. Are there any “hidden costs” we should now about?

NO. We’ve built in most costs right into the package rate, including tour guide and bus driver tips. Keep in mind that departure fees listed by EF Tours can change; as airports raise their prices – these are always listed at the current price charged, if these prices go up, you’ll be notified by EF Tours. Additionally, participants are responsible to get themselves to the international gateway (in this case, Boston), plus the cost of their lunch each day and any spending money.

10. Who can I talk to about this?

You can contact Cheryl Brenn, HOBY’s Director of International Programs at 818-851-3980 ext 309 or via email at brennc@hoby.org; OR you can go to the [EF Tours website](#) and enter tour number: 1026988.

We’ve pulled together some fundraising ideas for you:

EF Tours has made payment plans available for this trip, the earlier you sign up, the lower the monthly payments are - so fundraising for this trip can take place over the next year; here are some ideas and tips for fundraising for this trip:

1. Sell “Stock” in your trip for specific sections of your travel itinerary in return for donations

- Break your educational tour into sections, by the half hour, hour, half-day or day.
- Assign a cost per segment of the tour (i.e. \$20/hour)
- Use the Itinerary below to describe exactly what you will be doing during that time so your donors can choose what part they want to “be on tour with you.”
- Send a postcard from the segment of the trip describing what the stock bought (i.e., a visit to Visit Neuschwanstein Castle.)

2. Set up an online fundraiser

Use the Internet to make fundraising accessible and simple. Chipln allows you to easily collect funds instantly and online through credit card payments. You can also link your Chipln account to your Facebook and other accounts.

- Set up an account at Chipln.com.
- Send an email through Chipln to ask friends, family and colleagues to make a donation.
- You can track your progress as you collect donations.
- Add the Chipln application to your [Facebook](#) account or link it to your blog or one of the many other popular social networking sites.
- Use Facebook not only to link your Chipln account but also to spread the word. It's most effective with consistent, but considerate, communication using status updates, messages and notes, uploading photos and videos of your travel destination or group (don't forget to tag them).
- Thank supporters publicly with a Facebook wall post. Not only does it give proper recognition, but it serves as a reminder to those who have not yet donated to take action.

3. Offer Holiday Babysitting Services for your neighbors

4. Pre-sell 2013 Calendars with photos from your trip

5. Sell custom coupon books for services you can provide to family and neighbors

(babysitting, snow shoveling, lawn work, laundry services, housecleaning, etc);

6. Hold a coin drop

7. Hold a bottle drive

8. Hold a pancake breakfast at a local firehouse or lodge

9. Do a letter campaign to community groups.

Send letters to every civic organization in your community, asking for support (offer to speak to the group upon your return). You can search for organizations by entering your zip code in the non-profit search engine at <http://www.melissadata.com/lookups/np.asp>; make sure you remember to offer to come back after your trip to share your experience.

10. Hold brochure fundraising "parties" through home-party and direct sale companies

Many companies sell direct through home parties, like Pampered Chef, Lia Sophia, Partylite, Tupperware, etc; find your local representative and offer a "book party", circulating catalogs to friends and relatives. Instead of getting credit for product, talk to the local rep about getting that credit turned into cash for your trip.